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| **UPS Site Survey Form** | | |
| **Fundamentals** |  |  |
| Does the customer have 3 phase Power available? YES NO  Voltage?: □120/208 □380/220□ 277/480 | |  |
| How many racks are there? kVA or KW per Rack (only IT application) | | |
| Does the customer have a list of connected equipment? | | |
| Panelboard amp reading per phase? A B C Voltage of panelboard? | | |
| What is the power requirement (actual power demand of the datacenter or critical load)? | | |
| kVA KW or amps @ 380 V or 220 V | | |
| If they are not sure take 60 - 70% of the nameplate amps/watts of equipment | | |
| or have electrician take an amp reading off each phase. | | |
| How much battery runtime does the customer want? | | |
| Is there a generator involved? YES NO What KW size? | | |
| Does the customer understand the benefits of an external maintenance bypass? YES NO | | |
| Does the customer have a loading dock? YES NO If no then make arrangements for lift gate truck. | | |
| Where is the customer located? City State Do zone charges apply? YES NO | | |
| **Suggested Product** |  |  |
| UPS: | | |
| External Battery Cabinet: | | |
| Maintenance Bypass: | | |
| Ethernet connectivity (SNMP card) : | | |
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| **Services - see website for descriptions and more options.** | | |
| Start-up (required): if start-up on a night or weekend | | |
| Preventive Maintenance: |  |  |
| Additional service and warranty Example: |  | |
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| **Paperwork, etc.** |  |  |
| \* Make sure you include end user address contact name and phone number on PO. | | |
| \* Always check with FSP for site location to make sure if zone charges apply. | | |
| \* Make sure you inform the customer of 10 day lead time to schedule start-up service. | | |
| \* Make the customer aware of how to get our support docs on-line. (Product DS, OM, Services, Specifications) | | |
| \* All 3ph UPS manufacturers have a start-up. By adding our start-up you will still be competitive. | | |
| \* Call FSP for assistance if you have any questions. | | |
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